
Development and Management of D2d budget

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Principles

Goal: Manage total D2d budget

- In a conservative, efficient, dynamic way that meets study goals
- Proportional to sites' efforts
 - Recognizing that each site's needs are unique
 - Remain consistent and fair among all sites

Principles, cont.

- *Approach*: Hybrid model with 2 parts:
 - Core
 - Performance-based payments
- Details of model may vary from year to year
 - Study-wide
 - Within sites
- Receive the entire proposed budget only if all participants enrolled

Core payments

- | | |
|------------------|---|
| <i>Year 1</i> | Half of personnel (~35% of year 1 budget)
“Original Core” |
| <i>Years 2-3</i> | 40% of total yearly budget
Flexible allocation: personnel or non-personnel
“New Core” |
| <i>Years 4-5</i> | Core adjusted based on final site enrollment |
- ✓ Sites invoice Tufts Medical Center quarterly for core-related expenses based on actual expenses.
 - ✓ Invoices may vary from quarter to quarter

Example: Core for site that successfully enrolls and follows

all 150 participants to completion

	Year 1	Year 2	Year 3	Year 4	Year 5	TOTAL
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BUDGET PROPOSED FOR 150 ENROLLED PARTICIPANTS

Personnel	174,400	174,400	149,920	135,070	135,070	981,865
Non-Personnel	49,177	68,208	39,074	37,178	19,368	
Total Direct Costs Budget	223,577	242,608	188,994	172,248	154,438	

REVENUE FROM TUFTS MC FOR 150 ENROLLED PARTICIPANTS

"Original Core"	87,200					388,765
"New Core"		97,043 (40% of total)	75,597 (40% of total)	68,899 (40% of total)	60,026 (40% of total)	

Direct costs only—each site will receive full F&A in accordance with the current federally negotiate agreement on file

Performance-based payments

- Linked to successful enrollment and retention
 - = total 5 year budget *minus* original core (all 5 years) divided by target enrollment
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- ✓ Payments are made by Tufts Medical Center quarterly based on randomizations and follow-up visits
 - ✓ Invoices will vary from quarter to quarter

Example: Performance-based for site that successfully enrolls and follows all 150 participants to completion

	Year 1	Year 2	Year 3	Year 4	Year 5	TOTAL
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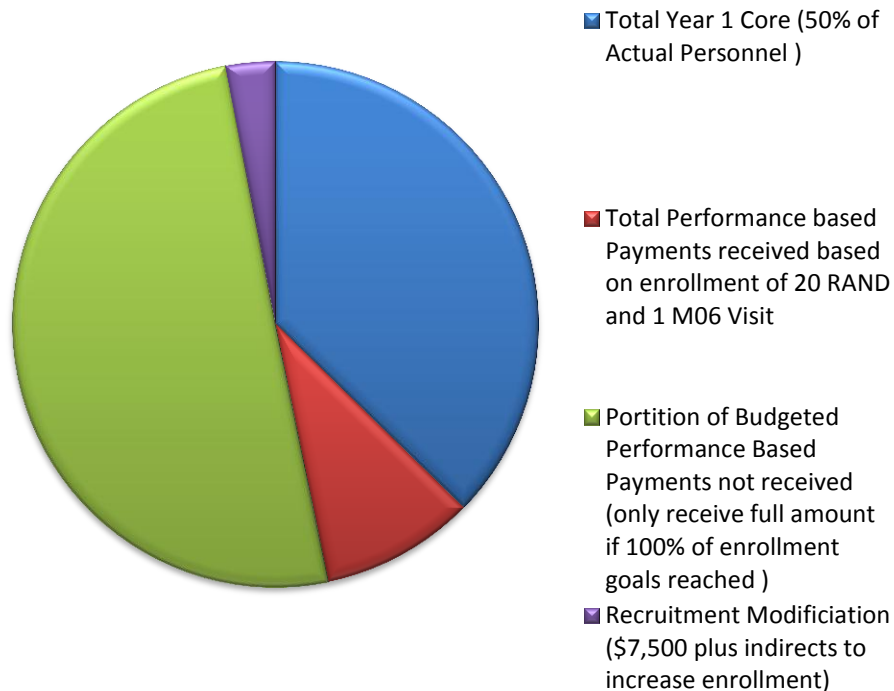
REVENUE FROM TUFTS MC FOR 150 ENROLLED PARTICIPANTS

“Original Core”	87,200	87,200	74,960	67,535	67,535	388,765 593,100
“New Core”		97,043 (40% of total)	75,597 (40% of total)	68,899 (40% of total)	60,026 (40% of total)	
Target Enrollment	→		150			
Per Participant Cost = Budget-Original Core/ Target Enrollment			3,954			
Total # actual Enrollment	→		150			
Performance-based revenue over 5 Years	593,100					

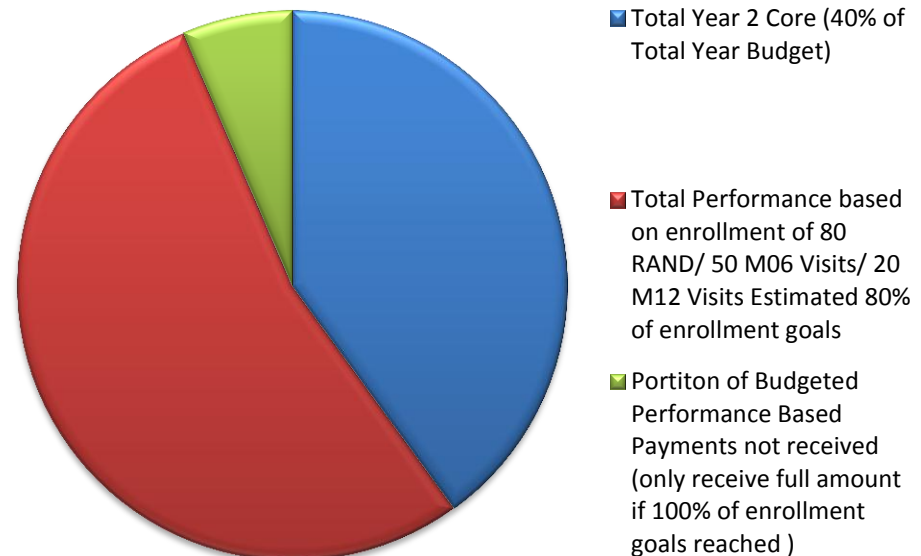
Variance, Actual Payments vs. Budget: **0**

Example: Year 1 vs. Year 2

Year 1 Payments



Year 2 Payments



The payment structure is likely to vary from year to year, depending on a variety of factors and may also vary from site to site depending on performance.